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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JUNE 1989

Manufactured home shipments were off 12.9 percent in June, 2,797 fewer homes than last year. Year-to-date shipments are off by 4,369 homes, down 4.1 percent.

The weakness in June shipments was fairly evenly distributed over the regions and top ten shipment states. Only three of the top ten shipment states still show gains from last year.

New York and Pennsylvania traded places for 9th and 10th largest shipment states.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through June

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	10,011	9.7	- 5.1	10,549	9.8
East North Central	14,540	14.1	+ 6.8	13,608	12.6
West North Central	4,774	4.6	- 3.9	4,968	4.6
South Atlantic	37,894	36.7	- 3.9	39,442	36.6
South Central	17,955	17.4	- 11.5	20,278	18.8
Mountain	4,930	4.8	- 16.3	5,887	5.5
Pacific	9,619	9.3	+ 12.7	8,538	7.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through June

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	12,166	12.2	+ 6.9	11,378	11.0	1
2. North Carolina	8,789	8.8	- 5.3	9,282	9.0	2
3. Georgia	6,553	6.6	- 5.3	7,733	7.5	3
4. California	5,306	5.4	+ 5.2	5,046	4.9	6
5. Michigan	5,210	5.2	+ 13.6	3,567	4.4	7
6. Alabama	4,927	4.9	- 10.5	5,502	5.3	5
7. South Carolina	4,836	4.8	- 12.5	4,347	5.4	4
8. Tennessee	4,485	4.5	- 0.8	4,522	4.4	8
9. New York	3,716	3.7	- 2.3	3,805	3.7	9
10. Pennsylvania	3,685	3.7	+ 2.0	3,614	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673			Jan-July	124,083		
August	21,894			Jan-Aug	145,977		
September	20,614			Jan-Sep	166,591		
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708			Jan-July	124,329		
August	21,879			Jan-Aug	146,208		
September	20,603			Jan-Sep	166,811		
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%		July	442	
August	2.1%		August	457	
September	2.3%		September	468	
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	65	51	- 21.5%	331	229	- 30.8%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,542	1,407	- 8.8%	7,362	7,486	1.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,607**	**1,458**	**- 9.3%**	**7,693**	**7,715**	**0.3%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,014	2,679	- 11.1%	13,658	13,530	- 0.9%
Michigan *	*	*	---	*	*	---
Ohio	357	324	- 9.2%	1,617	1,686	4.3%
Wisconsin	304	304	0.0%	1,397	1,377	- 1.4%
Total	**3,675**	**3,307**	**- 10.0%**	**16,672**	**16,593**	**- 0.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	220	209	- 5.0%	1,064	989	- 7.0%
Minnesota	239	227	- 5.0%	1,024	1,017	- 0.7%
Missouri	61	53	- 13.1%	247	278	12.6%
Nebraska	247	206	- 16.6%	1,164	1,121	- 3.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**767**	**695**	**- 9.4%**	**3,499**	**3,405**	**- 2.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,464	1,474	0.7%	8,932	10,077	12.8%
Georgia	3,308	2,629	- 20.5%	16,953	14,644	- 13.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,281	1,841	- 19.3%	11,402	10,122	- 11.2%
South Carolina *	*	*	---	*	*	---
Virginia	403	361	- 10.4%	1,938	1,827	- 5.7%
West Virginia *	*	*	---	*	*	---
Total	**7,456**	**6,305**	**- 15.4%**	**39,225**	**36,670**	**- 6.5%**
South Central						
Alabama	2,389	1,899	- 20.5%	10,510	10,182	- 3.1%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	563	563	0.0%	2,624	2,781	6.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,387	1,253	- 9.7%	7,149	7,273	1.7%
Texas	666	407	- 38.9%	3,746	2,018	- 46.1%
Total	**5,005**	**4,122**	**- 17.6%**	**24,029**	**22,254**	**- 7.4%**

Mobile/Manufactured Home Production

	June 1988	June 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Mountain						
Arizona	409	278	- 32.0%	2,329	1,674	- 28.1%
Colorado *	*	*	---	*	*	---
Idaho	237	286	20.7%	1,064	1,461	37.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**693**	**564**	**- 18.6%**	**3,633**	**3,135**	**- 13.7%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,089	1,054	- 3.2%	5,877	6,023	2.5%
Hawaii *	*	*	---	*	*	---
Oregon	653	676	3.5%	3,002	3,677	22.5%
Washington	120	134	11.7%	543	658	21.2%
Total	**1,862**	**1,864**	**0.1%**	**9,422**	**10,358**	**9.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	625	569	- 9.0%	3,237	3,042	- 6.0%
Total Production	**21,690**	**18,884**	**- 12.9%**	**107,410**	**103,172**	**- 3.9%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	34	18	- 47.1%	120	91	- 24.2%
Maine	290	246	- 15.2%	1,245	1,087	- 12.7%
Massachusetts	70	40	- 42.9%	326	207	- 36.5%
New Hampshire	161	97	- 39.8%	649	488	- 24.8%
New Jersey	64	45	- 29.7%	317	374	18.0%
New York	853	755	- 11.5%	3,805	3,716	- 2.3%
Pennsylvania	756	704	- 6.9%	3,614	3,685	2.0%
Rhode Island	6	4	- 33.3%	63	37	- 41.3%
Vermont	89	86	- 3.4%	410	326	- 20.5%
Total	**2,323**	**1,995**	**- 14.1%**	**10,549**	**10,011**	**- 5.1%**
East North Central						
Illinois	358	332	- 7.3%	1,520	1,490	- 2.0%
Indiana	719	625	- 13.1%	3,120	3,166	1.5%
Michigan	1,018	1,057	3.8%	4,585	5,210	13.6%
Ohio	719	625	- 13.1%	3,189	3,405	6.8%
Wisconsin	238	240	0.8%	1,194	1,269	6.3%
Total	**3,052**	**2,879**	**- 5.7%**	**13,608**	**14,540**	**6.8%**
West North Central						
Iowa	133	103	- 22.6%	515	525	1.9%
Kansas	163	138	- 15.3%	748	739	- 1.2%
Minnesota	215	215	0.0%	875	870	- 0.6%
Missouri	443	390	- 12.0%	2,214	2,006	- 9.4%
Nebraska	49	41	- 16.3%	217	256	18.0%
North Dakota	30	13	- 56.7%	125	54	- 56.8%
South Dakota	65	81	24.6%	274	324	18.2%
Total	**1,098**	**981**	**- 10.7%**	**4,968**	**4,774**	**- 3.9%**
South Atlantic						
Delaware	165	147	- 10.9%	934	866	- 7.3%
Florida	1,872	1,802	- 3.7%	11,378	12,166	6.9%
Georgia	1,554	1,201	- 22.7%	7,733	6,553	- 15.3%
Maryland	121	94	- 22.3%	674	618	- 8.3%
North Carolina	1,957	1,711	- 12.6%	9,282	8,789	- 5.3%
South Carolina	1,183	786	- 33.6%	5,530	4,836	- 12.5%
Virginia	566	535	- 5.5%	2,534	2,724	7.5%
West Virginia	286	212	- 25.9%	1,377	1,342	- 2.5%
Total	**7,704**	**6,488**	**- 15.8%**	**39,442**	**37,894**	**- 3.9%**
South Central						
Alabama	1,136	865	- 23.9%	5,502	4,927	- 10.5%
Arkansas	359	287	- 20.1%	1,827	1,451	- 20.6%
Kentucky	575	606	5.4%	2,760	2,927	6.1%
Louisiana	130	104	- 20.0%	711	534	- 24.9%
Mississippi	563	329	- 41.6%	2,285	1,841	- 19.4%
Oklahoma	70	58	- 17.1%	312	248	- 20.5%
Tennessee	972	806	- 17.1%	4,522	4,485	- 0.8%
Texas	417	315	- 24.5%	2,359	1,542	- 34.6%
Total	**4,222**	**3,370**	**- 20.2%**	**20,278**	**17,955**	**- 11.5%**

Mobile/Manufactured Home Shipments

	June 1988	June 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Mountain						
Arizona	442	293	- 33.7%	2,558	1,812	- 29.2%
Colorado	87	51	- 41.4%	395	257	- 34.9%
Idaho	67	95	41.8%	250	341	36.4%
Montana	47	49	4.3%	210	235	11.9%
Nevada	191	201	5.2%	972	1,224	25.9%
New Mexico	229	206	- 10.0%	1,310	912	- 30.4%
Utah	33	23	- 30.3%	146	122	- 16.4%
Wyoming	5	6	20.0%	46	27	- 41.3%
Total	**1,101**	**924**	**- 16.1%**	**5,887**	**4,930**	**- 16.3%**
Pacific						
Alaska	0	6	0.0%	14	26	85.7%
California	945	935	- 1.1%	5,046	5,306	5.2%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	328	380	15.9%	1,617	2,121	31.2%
Washington	440	421	- 4.3%	1,859	2,165	16.5%
Total	**1,713**	**1,742**	**1.7%**	**8,538**	**9,619**	**12.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	439	476	8.4%	4,351	3,529	- 18.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**21,652**	**18,855**	**- 12.9%**	**107,621**	**103,252**	**- 4.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	67	24	91	*	*	*
Maine	883	204	1,087	158	71	229
Massachusetts *	124	83	207	*	*	*
New Hampshire *	305	183	488	*	*	*
New Jersey *	146	228	374	*	*	*
New York *	2,199	1,517	3,716	*	*	*
Pennsylvania	2,248	1,437	3,685	4,393	3,093	7,486
Rhode Island *	24	13	37	*	*	*
Vermont *	206	120	326	*	*	*
Total	**6,202**	**3,809**	**10,011**	**4,551**	**3,164**	**7,715**
	62.0%	**38.0%**	**100.0%**	**59.0%**	**41.0%**	**100.0%**
East North Central						
Illinois *	1,024	466	1,490	*	*	*
Indiana	2,010	1,156	3,166	8,322	5,208	13,530
Michigan *	2,740	2,470	5,210	*	*	*
Ohio	2,294	1,111	3,405	1,104	582	1,686
Wisconsin	1,103	166	1,269	1,167	210	1,377
Total	**9,171**	**5,369**	**14,540**	**10,593**	**6,000**	**16,593**
	63.1%	**36.9%**	**100.0%**	**63.8%**	**36.2%**	**100.0%**
West North Central						
Iowa *	416	109	525	*	*	*
Kansas	438	301	739	674	315	989
Minnesota	598	272	870	707	310	1,017
Missouri	1,321	685	2,006	19	259	278
Nebraska	121	135	256	608	513	1,121
North Dakota *	29	25	54	*	*	*
South Dakota *	189	135	324	*	*	*
Total	**3,112**	**1,662**	**4,774**	**2,008**	**1,397**	**3,405**
	65.2%	**34.8%**	**100.0%**	**59.0%**	**41.0%**	**100.0%**
South Atlantic						
Delaware *	531	335	866	*	*	*
Florida	3,627	8,539	12,166	2,602	7,475	10,077
Georgia	3,122	3,431	6,553	7,001	7,643	14,644
Maryland *	320	298	618	*	*	*
North Carolina	5,560	3,229	8,789	6,828	3,294	10,122
South Carolina *	2,760	2,076	4,836	*	*	*
Virginia	1,737	987	2,724	1,437	390	1,827
West Virginia *	867	475	1,342	*	*	*
Total	**18,524**	**19,370**	**37,894**	**17,868**	**18,802**	**36,670**
	48.9%	**51.1%**	**100.0%**	**48.7%**	**51.3%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,798	1,129	4,927	7,314	2,868	10,182
Arkansas *	1,005	446	1,451	*	*	*
Kentucky *	2,123	804	2,927	*	*	*
Louisiana *	431	103	534	*	*	*
Mississippi	1,302	539	1,841	2,052	729	2,781
Oklahoma *	122	126	248	*	*	*
Tennessee	3,086	1,399	4,485	5,280	1,993	7,273
Texas	692	850	1,542	936	1,082	2,018
Total	**12,559**	**5,396**	**17,955**	**15,582**	**6,672**	**22,254**
	69.9%	**30.1%**	**100.0%**	**70.0%**	**30.0%**	**100.0%**
Mountain						
Arizona	602	1,210	1,812	583	1,091	1,674
Colorado *	98	159	257	*	*	*
Idaho	84	257	341	344	1,117	1,461
Montana *	47	188	235	*	*	*
Nevada *	219	1,005	1,224	*	*	*
New Mexico *	493	419	912	*	*	*
Utah *	31	91	122	*	*	*
Wyoming *	6	21	27	*	*	*
Total	**1,580**	**3,350**	**4,930**	**927**	**2,208**	**3,135**
	32.0%	**68.0%**	**100.0%**	**29.6%**	**70.4%**	**100.0%**
Pacific						
Alaska *	17	9	26	*	*	*
California	723	4,583	5,306	818	5,205	6,023
Hawaii *	0	1	1	*	*	*
Oregon	360	1,761	2,121	637	3,040	3,677
Washington	301	1,864	2,165	10	648	658
Total	**1,401**	**8,218**	**9,619**	**1,465**	**8,893**	**10,358**
	14.6%	**85.4%**	**100.0%**	**14.1%**	**85.9%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	52,549	47,174	99,723	52,994	47,136	100,130
	52.7%	47.3%	100.0%	52.9%	47.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,409	1,120	3,529	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,918	1,124	3,042
Total	**54,958**	**48,294**	**103,252**	**54,912**	**48,260**	**103,172**
	53.2%	**46.8%**	**100.0%**	**53.2%**	**46.8%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,802	9.8%	1	466	4.8%	7	1,336	15.3%	1
North Carolina	1,711	9.3%	2	1,051	10.9%	1	660	7.5%	3
Georgia	1,201	6.5%	3	567	5.9%	3	634	7.3%	4
Michigan	1,057	5.8%	4	518	5.4%	5	539	6.2%	5
California	935	5.1%	5	119	1.2%	23	816	9.3%	2
Alabama	865	4.7%	6	660	6.9%	2	205	2.3%	15
Tennessee	806	4.4%	7	528	5.5%	4	278	3.2%	11
South Carolina	786	4.3%	8	472	4.9%	6	314	3.6%	8
New York	755	4.1%	9	426	4.4%	9	329	3.8%	7
Pennsylvania	704	3.8%	10	423	4.4%	10	281	3.2%	10
Ohio	625	3.4%	11	415	4.3%	11	210	2.4%	14
Indiana	625	3.4%	12	366	3.8%	12	259	3.0%	12
Kentucky	606	3.3%	13	441	4.6%	8	165	1.9%	18
Virginia	535	2.9%	14	352	3.7%	13	183	2.1%	17
Washington	421	2.3%	15	52	0.5%	33	369	4.2%	6
Missouri	390	2.1%	16	249	2.6%	14	141	1.6%	20
Oregon	380	2.1%	17	66	0.7%	30	314	3.6%	9
Illinois	332	1.8%	18	222	2.3%	16	110	1.3%	21
Mississippi	329	1.8%	19	244	2.5%	15	85	1.0%	24
Texas	315	1.7%	20	128	1.3%	22	187	2.1%	16
Arizona	293	1.6%	21	82	0.9%	28	211	2.4%	13
Arkansas	287	1.6%	22	202	2.1%	19	85	1.0%	23
Maine	246	1.3%	23	212	2.2%	17	34	0.4%	35
Wisconsin	240	1.3%	24	207	2.1%	18	33	0.4%	36
Minnesota	215	1.2%	25	140	1.5%	20	75	0.9%	26
West Virginia	212	1.2%	26	135	1.4%	21	77	0.9%	25
New Mexico	206	1.1%	27	109	1.1%	24	97	1.1%	22
Nevada	201	1.1%	28	36	0.4%	37	165	1.9%	19
Delaware	147	0.8%	29	87	0.9%	27	60	0.7%	27
Kansas	138	0.8%	30	92	1.0%	25	46	0.5%	29
Louisiana	104	0.6%	31	91	0.9%	26	13	0.1%	44
Iowa	103	0.6%	32	77	0.8%	29	26	0.3%	40
New Hampshire	97	0.5%	33	63	0.7%	31	34	0.4%	34
Idaho	95	0.5%	34	40	0.4%	36	55	0.6%	28
Maryland	94	0.5%	35	56	0.6%	32	38	0.4%	32
Vermont	86	0.5%	36	47	0.5%	34	39	0.4%	31
South Dakota	81	0.4%	37	45	0.5%	35	36	0.4%	33
Oklahoma	58	0.3%	38	29	0.3%	38	29	0.3%	37
Colorado	51	0.3%	39	22	0.2%	39	29	0.3%	38
Montana	49	0.3%	40	8	0.1%	44	41	0.5%	30
New Jersey	45	0.2%	41	18	0.2%	42	27	0.3%	39
Nebraska	41	0.2%	42	18	0.2%	41	23	0.3%	41
Massachusetts	40	0.2%	43	20	0.2%	40	20	0.2%	42
Utah	23	0.1%	44	6	0.1%	46	17	0.2%	43
Connecticut	18	0.1%	45	16	0.2%	43	2	0.0%	48
North Dakota	13	0.1%	46	7	0.1%	45	6	0.1%	45
Alaska	6	0.0%	47	2	0.0%	47	4	0.0%	47
Wyoming	6	0.0%	48	1	0.0%	49	5	0.1%	46
Rhode Island	4	0.0%	49	2	0.0%	48	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
18,379	**100.0%**		**9,635**	**100.2%**		**8,744**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	12,166	12.2%	1	3,627	6.9%	3	8,539	18.1%	1
North Carolina	8,789	8.8%	2	5,560	10.6%	1	3,229	6.8%	4
Georgia	6,553	6.6%	3	3,122	5.9%	4	3,431	7.3%	3
California	5,306	5.3%	4	723	1.4%	21	4,583	9.7%	2
Michigan	5,210	5.2%	5	2,740	5.2%	7	2,470	5.2%	5
Alabama	4,927	4.9%	6	3,798	7.2%	2	1,129	2.4%	14
South Carolina	4,836	4.8%	7	2,760	5.3%	6	2,076	4.4%	6
Tennessee	4,485	4.5%	8	3,086	5.9%	5	1,399	3.0%	11
New York	3,716	3.7%	9	2,199	4.2%	10	1,517	3.2%	9
Pennsylvania	3,685	3.7%	10	2,248	4.3%	9	1,437	3.0%	10
Ohio	3,405	3.4%	11	2,294	4.4%	8	1,111	2.4%	15
Indiana	3,166	3.2%	12	2,010	3.8%	12	1,156	2.5%	13
Kentucky	2,927	2.9%	13	2,123	4.0%	11	804	1.7%	19
Virginia	2,724	2.7%	14	1,737	3.3%	13	987	2.1%	17
Washington	2,165	2.2%	15	301	0.6%	33	1,864	4.0%	7
Oregon	2,121	2.1%	16	360	0.7%	30	1,761	3.7%	8
Missouri	2,006	2.0%	17	1,321	2.5%	14	685	1.5%	20
Mississippi	1,841	1.8%	18	1,302	2.5%	15	539	1.1%	21
Arizona	1,812	1.8%	19	602	1.1%	23	1,210	2.6%	12
Texas	1,542	1.5%	20	692	1.3%	22	850	1.8%	18
Illinois	1,490	1.5%	21	1,024	1.9%	17	466	1.0%	23
Arkansas	1,451	1.5%	22	1,005	1.9%	18	446	0.9%	24
West Virginia	1,342	1.3%	23	867	1.6%	20	475	1.0%	22
Wisconsin	1,269	1.3%	24	1,103	2.1%	16	166	0.4%	35
Nevada	1,224	1.2%	25	219	0.4%	34	1,005	2.1%	16
Maine	1,087	1.1%	26	883	1.7%	19	204	0.4%	32
New Mexico	912	0.9%	27	493	0.9%	26	419	0.9%	25
Minnesota	870	0.9%	28	598	1.1%	24	272	0.6%	29
Delaware	866	0.9%	29	531	1.0%	25	335	0.7%	26
Kansas	739	0.7%	30	438	0.8%	27	301	0.6%	27
Maryland	618	0.6%	31	320	0.6%	31	298	0.6%	28
Louisiana	534	0.5%	32	431	0.8%	28	103	0.2%	42
Iowa	525	0.5%	33	416	0.8%	29	109	0.2%	41
New Hampshire	488	0.5%	34	305	0.6%	32	183	0.4%	34
New Jersey	374	0.4%	35	146	0.3%	37	228	0.5%	31
Idaho	341	0.3%	36	84	0.2%	42	257	0.5%	30
Vermont	326	0.3%	37	206	0.4%	35	120	0.3%	40
South Dakota	324	0.3%	38	189	0.4%	36	135	0.3%	38
Colorado	257	0.3%	39	98	0.2%	41	159	0.3%	36
Nebraska	256	0.3%	40	121	0.2%	40	135	0.3%	37
Oklahoma	248	0.2%	41	122	0.2%	39	126	0.3%	39
Montana	235	0.2%	42	47	0.1%	44	188	0.4%	33
Massachusetts	207	0.2%	43	124	0.2%	38	83	0.2%	44
Utah	122	0.1%	44	31	0.1%	45	91	0.2%	43
Connecticut	91	0.1%	45	67	0.1%	43	24	0.1%	46
North Dakota	54	0.1%	46	29	0.1%	46	25	0.1%	45
Rhode Island	37	0.0%	47	24	0.0%	47	13	0.0%	48
Wyoming	27	0.0%	48	6	0.0%	49	21	0.0%	47
Alaska	26	0.0%	49	17	0.0%	48	9	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
99,723	**99.5%**		**52,549**	**99.8%**		**47,174**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,679	14.6%	1	1,609	16.7%	1	1,070	12.3%	3
Georgia	2,629	14.4%	2	1,328	13.8%	3	1,301	15.0%	1
Alabama	1,899	10.4%	3	1,332	13.8%	2	567	6.5%	8
North Carolina	1,841	10.1%	4	1,202	12.5%	4	639	7.4%	5
Florida	1,474	8.0%	5	279	2.9%	9	1,195	13.8%	2
Pennsylvania	1,407	7.7%	6	819	8.5%	6	588	6.8%	6
Tennessee	1,253	6.8%	7	902	9.4%	5	351	4.0%	9
California	1,054	5.8%	8	129	1.3%	15	925	10.7%	4
Oregon	676	3.7%	9	109	1.1%	16	567	6.5%	7
Mississippi	563	3.1%	10	422	4.4%	7	141	1.6%	13
Texas	407	2.2%	11	173	1.8%	12	234	2.7%	10
Virginia	361	2.0%	12	287	3.0%	8	74	0.9%	18
Ohio	324	1.8%	13	213	2.2%	11	111	1.3%	15
Wisconsin	304	1.7%	14	244	2.5%	10	60	0.7%	20
Idaho	286	1.6%	15	80	0.8%	19	206	2.4%	11
Arizona	278	1.5%	16	86	0.9%	18	192	2.2%	12
Minnesota	227	1.2%	17	154	1.6%	13	73	0.8%	19
Kansas	209	1.1%	18	134	1.4%	14	75	0.9%	17
Nebraska	206	1.1%	19	101	1.0%	17	105	1.2%	16
Washington	134	0.7%	20	6	0.1%	21	128	1.5%	14
Missouri	53	0.3%	21	2	0.0%	22	51	0.6%	21
Maine	51	0.3%	22	35	0.4%	20	16	0.2%	22
Iowa	*								
Alaska	*								
Louisiana	*								
Wyoming	*								
Maryland	*								
Rhode Island	*								
Montana	*								
Hawaii	*								
Oklahoma	*								
Delaware	*								
Massachusetts	*								
Nevada	*								
Vermont	*								
Colorado	*								
West Virginia	*								
New Jersey	*								
Utah	*								
New Mexico	*								
Connecticut	*								
North Dakota	*								
South Dakota	*								
Illinois	*								
South Carolina	*								
Kentucky	*								
Arkansas	*								
New York	*								
Michigan	*								
New Hampshire	*								
	18,315	100.1%		9,646	100.1%		8,669	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	14,644	14.6%	1	7,001	13.2%	3	7,643	16.2%	1
Indiana	13,530	13.5%	2	8,322	15.7%	1	5,208	11.0%	3
Alabama	10,182	10.2%	3	7,314	13.8%	2	2,868	6.1%	8
North Carolina	10,122	10.1%	4	6,828	12.9%	4	3,294	7.0%	5
Florida	10,077	10.1%	5	2,602	4.9%	7	7,475	15.9%	2
Pennsylvania	7,486	7.5%	6	4,393	8.3%	6	3,093	6.6%	6
Tennessee	7,273	7.3%	7	5,280	10.0%	5	1,993	4.2%	9
California	6,023	6.0%	8	818	1.5%	13	5,205	11.0%	4
Oregon	3,677	3.7%	9	637	1.2%	16	3,040	6.4%	7
Mississippi	2,781	2.8%	10	2,052	3.9%	8	729	1.5%	13
Texas	2,018	2.0%	11	936	1.8%	12	1,082	2.3%	12
Virginia	1,827	1.8%	12	1,437	2.7%	9	390	0.8%	17
Ohio	1,686	1.7%	13	1,104	2.1%	11	582	1.2%	15
Arizona	1,674	1.7%	14	583	1.1%	18	1,091	2.3%	11
Idaho	1,461	1.5%	15	344	0.6%	19	1,117	2.4%	10
Wisconsin	1,377	1.4%	16	1,167	2.2%	10	210	0.4%	21
Nebraska	1,121	1.1%	17	608	1.1%	17	513	1.1%	16
Minnesota	1,017	1.0%	18	707	1.3%	14	310	0.7%	19
Kansas	989	1.0%	19	674	1.3%	15	315	0.7%	18
Washington	658	0.7%	20	10	0.0%	22	648	1.4%	14
Missouri	278	0.3%	21	19	0.0%	21	259	0.5%	20
Maine	229	0.2%	22	158	0.3%	20	71	0.2%	22
Alaska	*								
South Dakota	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
Iowa	*								
Montana	*								
West Virginia	*								
South Carolina	*								
Hawaii	*								
Louisiana	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
Rhode Island	*								
Delaware	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Mexico	*								
Maryland	*								
Colorado	*								
Arkansas	*								
Illinois	*								
Utah	*								
North Dakota	*								
	100,130	100.2%		52,994	99.9%		47,136	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding